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# Removing Barriers to Tax Filing for Independent Contractors

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Over the past 15 years, new technologies have emerged that connect workers to jobs on a short-term, on-demand basis, a model that relies on online marketplaces such as Uber or TaskRabbit to link clients and workers. The rise of "platform" or "gig" work has focused attention on a set of long-standing challenges facing non-traditional workers — workers whose earnings derive from sources outside a traditional employer-employee relationship. These challenges include access to benefits — such as those delivered through the tax code — and ensuring that workers pay the taxes they legally owe.

Data from an in-depth study of California tax returns showed that nearly one of every five California workers relied, in whole or in part, on earnings as an independent contractor in 2016. Independent contractors — workers who are considered self-employed for tax purposes — face special challenges when filing their tax returns. Unlike traditional wage and salary workers, who have taxes withheld from their paychecks throughout the year, independent contractors' taxes are not subject to withholding, and many do not receive basic reports — called information returns — detailing amounts they earned to use when filing their taxes. Additionally, many low- and middle-income workers, particularly those who may not think of themselves as "small businesses," do not fully understand their tax obligations. And while there are services designed to assist lower-income households prepare and file a tax return, support for the self-employed is more limited. The Volunteer Income Tax Assistance (VITA) program, for example, does not prepare returns claiming common expenses incurred by the self-employed, such as home office or depreciation deductions.<sup>2</sup> Nor are they eligible for Direct File, the IRS's free, public filing portal.<sup>3</sup> This complexity, coupled with limited access to existing supports, forces many independent contractors to rely on costly private tax preparers, and some even forego filing an accurate return, as evidenced by the high rates of <u>noncompliance</u> among the independent contractor workforce.

This brief explores options for expanding tax filing assistance to independent contractors. It begins by profiling the independent contractor workforce, with a particular focus on California, and examines the challenges they face when filing their tax returns. It concludes with a set of recommendations aimed at easing these challenges with the goal of reducing the complexity and cost of filing a tax return, ensuring access to income supports provided through the tax code, and improving tax compliance.

# **The Independent Contractor Workforce**

## **Key Takeaways**

- 1. While nearly 1 in 5 California workers received at least some income from independent contracting in 2016, those earnings accounted for only 3.0 percent of total compensation paid in the state that year.
- 2. California workers who derived all of their 2016 income from independent contracting were twice as likely to be among the lowest-income workers in the state as compared to those whose earnings came from traditional wage and salary employment.
- 3. Nationally, the independent contractor workforce was more likely to be older male; white or Latino; to work part-time; and to be self-employed than the workforce as a whole.
- 4. Nationally, platform workers were more likely to be young, single, and male than non-platform independent contractors in 2016.
- 5. Despite substantial media attention over the past decade, platform work still makes up a very small share of the workforce with only 1.4 percent of the Californians included in the UC Berkeley study of 2016 tax filers receiving income from platform work.
- 6. Among California's independent contractors, platform workers were much more likely to use earnings from platform work to supplement wages and salaries than were other independent contractors.

Independent contractors differ from employees in a number of important ways, including how their earnings are reported for tax purposes; by the fact that they do not receive health or retirement benefits from an employer; that they are not covered by unemployment insurance or other payroll-tax based social insurance programs; and because they must pay self-employment taxes at a rate equivalent to that paid by both the employer and employee towards Medicare and Social Security. Wage and salary employees have their earnings for tax purposes reported to the Internal Revenue Service (IRS), and to them, on a W-2. Many, but not all, independent contractors have their earnings reported to the IRS, and to them, on a form 1099 (see below), and this brief will use the term "1099 worker" interchangeably with "independent contractor." Independent contractors are also sometimes referred to as sole proprietors by virtue of operating their own unincorporated business. Researchers at the UC Berkeley Labor Center and California Policy Lab identify three categories of independent contractors based on whether and how their income is reported in tax filings:

- → Traditional 1099 workers: These are workers who provide services to non-platform businesses and who receive 1099 forms reporting their earnings as non-employee compensation. Examples of traditional 1099 workers include professional service providers, such as bookkeepers or accountants, performing artists, graphic designers, and freelance consultants. In 2016, traditional 1099 workers accounted for 4.8 percent of the California workforce studied by the Berkeley researchers. <sup>5</sup>
- → Platform 1099 workers: These are independent contractors whose earnings are intermediated by online on-demand labor platforms, such as Uber, DoorDash, or TaskRabbit. As detailed below, platforms are required to report payments to

contractors that reach certain thresholds. In 2016, platform 1099 workers accounted for <u>1.4 percent</u> of the California workforce studied, and the researchers note that this figure is consistent with other more recent estimates of the prevalence of platform work.

→ Non-1099 contractors: These are independent contractors who provide services directly to consumers or who sell goods directly to businesses or consumers without intermediation through a platform do not receive a 1099 but are still required to file tax returns and report their earnings for tax purposes. This category of work includes a range of occupations such as child or eldercare providers, housekeepers, home repair people, and haircutters who work directly for their client. Workers who don't receive a 1099 accounted for the largest share of California's independent contractors in 2016, 12.1 percent of the workforce studied by the Berkeley researchers.

While many experts argue that a large share of the contractor workforce should more properly be considered employees, issues of misclassification are beyond the scope of this report. Instead, this brief will assume that independent contractors have been appropriately classified and that their earnings must be reported as income from self-employment for tax purposes.

## **The Gig Workforce**

The term "gig worker" is used to describe a variety of work arrangements that fall outside of the traditional employer-employee relationship. It is often associated with work mediated through online platforms, such as rideshare companies. The term has no formal meaning for tax purposes and, in fact, can be misleading since workers' earnings are considered business income, rather than wages. This brief follows the taxonomy described above and uses the term "platform worker" for earnings mediated through online marketplaces.

Moreover, independent contractors — including platform workers — are different, and are subject to different tax filing requirements, than other forms of contingent workers, such as those working on-call, for temporary help agencies, or those that are employed as traditional employees by contract labor firms. In each of these arrangements, workers are legally considered employees of the agency or firm that hires them and report their earnings as wage or salary income.

While the rise of platform-based work has received considerable attention, platform workers account for a small share of independent contractors, both in the <u>nation</u> as a whole and in <u>California</u>, with 1.4 percent of 2016 California workers receiving earnings from platform work and with platform workers accounting for 7.7 percent of workers engaged in independent contracting.<sup>Z</sup>

# A National Snapshot

The U.S. Bureau of Labor Statistics' (BLS) most recent <u>survey</u> of the contingent workforce estimated that 11.9 million people nationally — 7.4 percent of total employment — worked as an independent contractor as their sole or primary form of employment in July 2023, up

from 6.9 percent of total employment in May 2017.<sup>8</sup> An additional 1.9 million persons worked as an independent contractor as a second or non-primary job. The BLS data show that independent contractors were:

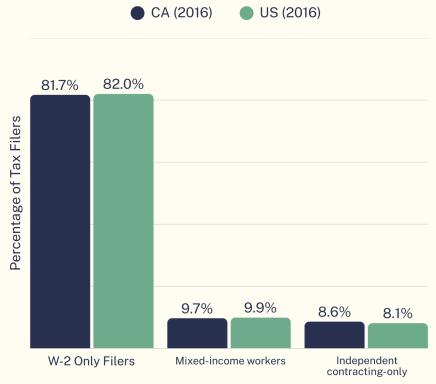
- → More likely to be aged 55 and older, with 11.5 percent of workers in that age group working as independent contractors as their sole or primary job as compared to 6.9 percent of those ages 25-54, and 2.2 percent of those ages 16-24.
- → More likely to be male, with 8.7 percent of men employed as independent contractors as compared to 5.8 percent of women.
- → More likely to be White or Latino, with 7.9 percent and 7.4 percent working as independent contractors respectively. By contrast, 5.4 percent each of Black and Asian workers were independent contractors.
- → More likely to work part-time, with 13.1 percent of part-time workers working as independent contractors versus 6.2 percent of the full-time workforce.
- → **Likely to be self-employed**, with 84.6 percent of independent contractors self-employed. Notably, not all self-employed workers were independent contractors. The <u>BLS</u> considers individuals who report being self-employed at "incorporated" businesses to be wage and salary workers, since legally they are employed by the business that they own.

Figure 1: Who is most likely to work as an independent contractor?
Construction workers, particularly those in residential housing
Truck, taxi, and ride share drivers
Real estate agents
Hair stylists
Independent artists and writers
Family day care providers
Janitors and landscape service providers

The likelihood of working as an independent contractor was highest among those reporting an occupation in the arts, design, entertainment, sports, or media (28.1 percent); personal care and services (19.7 percent); construction and extraction (15.1 percent); and building and grounds maintenance and cleaning (13.2 percent). Independent contractors were most prevalent in real estate and rental and leasing (24.2 percent of the workforce) and construction (18.5 percent).

Research based on federal tax data finds that slightly less than one out of five workers filing a 2016 tax return either combined income from wages and salaries with that from self-employment or only reported earnings from self-employment (Figure 2).<sup>9</sup>

Figure 2: About One Out of Five Taxfilers Received Some or All of Their Income from Independent Contracting, 2016



**Note:** California data includes individuals who electronically filed their taxes in 2016, were residents of California, were age 18-80, and who had positive net income. U.S. data excludes individuals who did not file a tax return for comparability. U.S. data classifies W-2 only workers as those receiving a W-2 who did not receive a 1099 or file a Schedule SE. U.S. mixed income workers are those with a W2 who filed a schedule SE, but did not receive a 1099; those with a W-2 who both received a 1099 and filed a schedule SE; and those who received a W-2 and a 1099, but did not file a Schedule SE. U.S. independent contracting only tax filers are those who filed a schedule SE but who did not receive a 1099; those who received a 1099, but not a W-2, and filed a schedule SE; and those who received a 1099, but not a W-2 and who did not file a form SE.

**Sources:** UC Berkeley Labor Center/California Policy Lab and author's calculations from Internal Revenue Service. Annette Bernhardt, et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded from

https://laborcenter.berkeley.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf; and Brett Collins, et al, "Is Gig Work Replacing Traditional Employment? Evidence from Two Decades of Tax Returns (March 25, 2019) downloaded from https://www.irs.gov/pub/irs-soi/19rpgigworkreplacingtraditionalemployment.pdf.

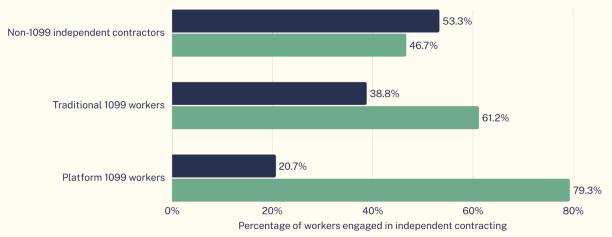
Platform work has emerged as a way for workers to supplement income from traditional employment. While platform workers — workers with earnings from on-demand labor platforms such as Uber, Lyft, or Doordash — still account for a relatively small fraction of independent contractors, researchers find that platform-mediated work has increased significantly as a share of the workforce receiving a 1099. The same researchers find that this growth was driven by workers with mixed sources of income — that is, workers whose primary source of employment was a traditional job and who supplemented those earnings with platform work. Significantly, the platform workforce looked different than non-platform independent contractors, with platform workers more likely to be young, single, and male than non-platform 1099 workers. The platform workforce is also more concentrated in large urban centers relative to the workforce as a whole. Lastly, researchers find that most of the growth in the platform workforce came from people reporting relatively small amounts of earnings from independent contracting as a supplement to wage and salary income.

## A California Deep Dive

Research based on three years of California tax return data provides a detailed look at the state's independent contractor workforce. In 2016, nearly one in five of the state's workers — 2.72 million tax filers — relied in whole or in part on earnings as an independent contractor; 8.6 percent (1.28 million) relied solely on earnings as an independent contractor, and 9.7 percent (1.44 million) combined wage and salary earnings with those from independent contracting. These figures are roughly consistent with the nation as a whole (Figure 2).

Among independent contractors, platform workers were most likely to combine income from wages with that from self-employment, while non-1099 workers — those who provide goods or services directly to individuals — were mostly likely to have independent contracting as a sole source of income (Figure 3).

Figure 3: Types of Independent Contracting and Sources of Earned Income in California, 2016



Only independent contracting income

Mix of W-2 and independent contracting Income

**Note**: Includes individuals with positive gross independent contracting earnings in 2016, who electronically filed their taxes, were residents of California, and were age 18-80.

**Source:** Annette Bernhardt, et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded from

https://laborcenter.berkelev.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf.

Even though one in five workers has some earnings from independent contracting, those earnings accounted for a very small share of total compensation paid by California firms to state residents in  $2016 - \underline{3.0~\text{percent}}$ . The same study found that workers whose only earnings came from contracting were just over twice as likely to be poor as the workforce as a whole, with 51 percent having household incomes in the lowest quartile of the distribution as compared to 25 percent for all workers (Figure 4). By contrast, workers who mixed wage and salary income with that from self-employment were distributed fairly evenly across the income distribution.

Figure 4: Demographics of California workers, by type of work, 2016

			Independent contracting-only	
	W2-only workers	Mixed-income workers	workers	All workers
Age				
18-25	17.7%	12.6%	5.0%	16.1%
26-40	34.8%	37.8%	25.7%	34.3%
41-55	29.9%	31.9%	34.4%	30.5%
56-64	13.1%	12.8%	19.4%	13.6%
65-80	4.5%	4.9%	15.5%	5.5%
Tax filing status				
Single	52.2%	51.3%	41.4%	51.2%
Married	47.8%	48.7%	58.6%	48.8%
Region				
Los Angeles Metro				
Area	40.9%	47.2%	48.3%	42.2%
San Francisco Metro				
Area	14.9%	16.0%	13.9%	14.9%
San Diego Metro Area	8.7%	8.5%	8.1%	8.6%
Rest of CA	35.5%	28.3%	29.7%	34.3%
Adjusted household				
income (scaled to				
household size)				
1st quartile (lowest)	22.1%	25.9%	51.0%	25.0%
2nd quartile	25.9%	23.6%	18.5%	25.0%
3rd quartile	26.1%	24.6%	15.1%	25.0%
4th quartile (highest)	25.9%	26.0%	15.4%	25.0%

**Note:** Includes individuals who electronically filed their taxes in 2016, were residents of California, were age 18-80, and had positive gross earned income. Percentages sum to 100 percent within each demographic variable. **Source:** Annette Bernhardt, et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded from

 $\underline{https://laborcenter.berkeley.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf.}$ 

Taken as a whole, California's independent contractor workforce looks similar to that of the nation, with workers reporting only earnings from contracting or from both traditional employment and independent contracting more likely to be disproportionately represented in construction; transportation and warehousing; real estate and rental leasing; professional services; and arts, entertainment, and recreation. Workers whose only reported 2016 income came from independent contracting were also more likely to be married (Figure 4). Older workers were also much more likely to receive earnings from independent contracting in 2016 than were younger workers, with the lowest-income seniors most likely to have all their employment-related earnings coming from independent contracting, while higher-income seniors were more likely to have wage and salary income or a mix of earnings from wages and contracting.

Independent contractors were overrepresented in the Los Angeles Metro Area workforce and <u>underrepresented</u> outside the coastal metro areas (Figure 4). The San Francisco Bay Area is home to the second-highest concentration of independent contractors. The region's shares of workers whose sole source of income comes from contracting (13.9 percent) and workers with a combination of earnings from independent contracting and wage and salary work (16.0 percent) are roughly proportional to the share of all California workers who live in the San Francisco Metro Area (14.9 percent). Interestingly, independent contracting is more prevalent in higher-income zip codes, but less common among higher income workers and families.

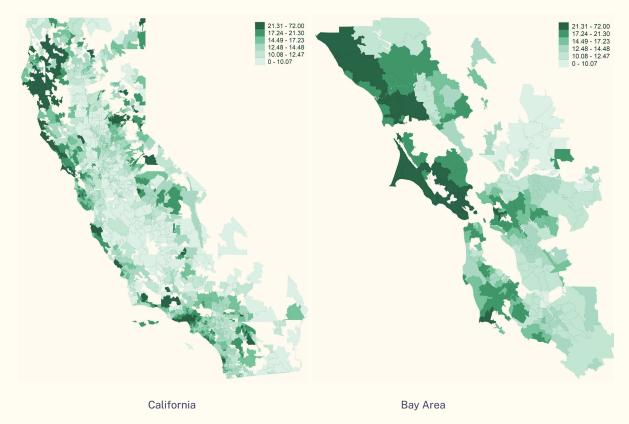


Figure 5: Share of Workers with Independent Contractor Income by Zip Code, 2016

**Source:** Bernhardt, A., Campos, C., Prohofsky, A., Ramesh, A., & Rothstein, J. (2023). Independent Contracting, Self-Employment, and Gig Work: Evidence from California Tax Data. ILR Review, 76(2), 357-386 downloaded from <a href="https://doi.org/10.1177/00197939221130322">https://doi.org/10.1177/00197939221130322</a>.

#### Platform Work in California

The platform workforce differs from the independent contractor workforce as a whole in a number of key respects. California's platform workforce constituted a relatively small share of tax filers—1.4 percent—in 2016. Most significantly, six out of ten—59.3 percent—worked in transit and ground passenger transportation. While researchers found little evidence of an increase in the overall prevalence of independent contracting during the period studied—2014 to 2016—there was significant growth in contracting in the transportation sector due to the emergence of rideshare platforms. Platform workers were also most likely to have low incomes and to be young and single than were independent contractors as a whole and were much less likely to be aged 65 or above.

While most workers with platform earnings -79.3 percent - combined wage and salary earnings with income from platform work, the remaining fifth of the platform workforce whose only earnings came from independent contracting accounted for over half -53.2 percent - of all platform earnings in 2016. The <u>researchers</u> note that their findings are consistent with others and that, "most of the driving hours on transportation platforms are done by a small percentage of drivers who do this work for their sole or main source of income." Platform workers who depended entirely on independent contracting earnings were also far more likely to be concentrated in the bottom ten percent of the earnings

distribution. Two-thirds — 65.7 percent — of the platform workers in the bottom decile only worked as an independent contractor.

## **How Do Independent Contractors Pay Their Taxes?**

#### **Key Takeaways**

- 1. Tax filing is more complex for independent contractors because they must track and file forms detailing their income and expenses and are required to pay quarterly estimated tax payments.
- 2. One survey found that as many as two-thirds of platform workers received no information reports Form 1099-MISC, 1099-NEC, or 1099-K documenting their earnings for tax purposes.
- 3. Independent contractors risk missing out on important tax credits and other benefits, such as the Earned Income Tax Credit (EITC), Child Tax Credit (CTC), and are at risk for reduced Social Security benefits upon retirement.

Independent contractors face a number of challenges when it comes time to pay their personal income taxes. Tax filing is generally more complex — since contractors are responsible for quarterly estimated tax payments, for paying self-employment taxes, and for tracking the expenses they incur in generating the earnings they receive — but also because they often have little or no formal information reporting available to help them track the income they earn. The section below reviews the information reporting requirements that apply to various categories of self-employed workers, the tax forms they may be required to file, and their eligibility for tax filing assistance programs.

## Tax Reporting Requirements

Federal and state income taxes are based on a system of voluntary reporting backed up by so-called information returns, forms that report amounts paid to individuals and to the IRS. The tax system uses these reports as a tool to boost compliance and accuracy, while tax filers use these reports to document and report their earnings. Wage and salary workers, for example, receive a W-2 from their employer documenting amounts earned, while many independent contractors receive no documentation of earnings at all.<sup>14</sup>

Whether and how independent contractors' earnings are reported, both to the contractor and to the IRS, depends on factors such as whether the contractor provides goods or services to a business or to an individual and how the payments for those goods and services are made (Figure 5). Importantly, information reporting does not affect the amount of tax that is owed; it is simply a tool that helps ensure that tax filers and the IRS can track the amounts they receive and pay the amount that they legally owe. For example, a business that pays an independent contractor is generally required to send to both the IRS and the contractor an information return — a form 1099 — showing the amounts paid to the contractor during the year. The contractor uses the 1099 to report income on their tax return and the IRS can use it to verify that the income is reported. Broadly speaking, independent contractors and the reporting requirements that pertain to their earnings fall into three categories:<sup>15</sup>

→ **Traditional 1099 workers**: Workers who are not employees who provide services to businesses. Examples of this type of contractor include graphic designers or

bookkeepers who work on a contract basis. Businesses making payments for services of least \$600 to non-employees in the course of their trade or business must report the total amount paid to a contractor over the course of the year to the IRS on a form 1099-NEC and must provide a copy of the 1099 to the contractor. Form 1099-NEC includes boxes to report payments for up to two states, but does not require state-specific information to be reported to the IRS (states may require reporting).

- → Workers receiving payments through digital marketplaces: Workers whose earnings come from on-demand labor platforms. These platforms known as third party settlement organizations (TPSOs) act as intermediaries between the buyers and sellers of goods and services and are required to report payments made during the year that reach specified thresholds. TPSOs include payment processors, such as Etsy, Venmo, and PayPal as well as gig economy platforms such as Uber, DoorDash, and TaskRabbit. The American Rescue Plan Act of 2021 (ARPA) lowered the threshold at which TPSOs are required to file information reports, known as 1099-Ks, to payments totaling \$600 or more in a calendar year. Prior to ARPA, TPSOs were only required to file reports if payments to a payee in a given year exceeded \$20,000 made through more than 200 transactions. This change was intended to improve voluntary tax compliance by providing more independent contractors with information returns (1099-K). However, the IRS delayed implementation of this change which is now scheduled to take full effect in 2026. TPSOs typically report payments on a Form 1099-K.
- → Non-1099 independent contractors: This category includes workers who provide services directly to consumers. Examples of non-1099 independent contractors include hair stylists or physical therapists who are paid directly by consumers. Payers do not report payments to these contractors or to the IRS, and contractors must maintain their own documentation and records.

Historically, because of the high threshold for third-party platform reporting described above, many platform workers are not subject to information reporting requirements, with some surveys finding that <u>as few as a third</u> received a Form 1099-MISC or 1099-K in the period studied. As detailed below, the lack of third-party reporting on the earnings of many platform workers contributes to a high level of income underreporting and may, in turn, result in workers not claiming tax credits they would otherwise be entitled to and potentially lower <u>Social Security benefits</u> upon retirement.

#### **Tax Filing Requirements for Independent Contractors**

Individuals earning \$\frac{\\$400 or more}{\$}\$ from self-employment are required to file a federal income tax return regardless of whether they receive a 1099-NEC, a 1099-K, or no information report at all if, for example, their earnings come from services that fall below the reporting threshold. Independent contractors must report the amounts that they receive in income and can also claim legitimate expenses incurred in producing that income as a business deduction. A rideshare driver, for example, can generally deduct what they spend on fuel, maintenance, car washes, and other expenses incurred in operating their vehicle. The self-employed are also generally required to pay self-employment tax, similar to Medicare and Social Security taxes, on their net earnings ("profits") from self-employment. Self-employment income is considered "earned income" for calculating

eligibility for the Earned income Tax Credit (EITC) and may affect eligibility for, and the size of, Child Tax Credits (CTC).

Figure 6: How Do California's Platform Workers Compare to Independent Contractors as a Whole?

	California Platform 1099 Workers	All California Workers Engaged in Independent Contracting
Age		
18-25	20.7%	9.0%
26-40	45.8%	32.1%
41-55	24.6%	33.1%
56-64	6.8%	15.9%
65-80	2.2%	9.9%
Filing Status		
Single	62.6%	46.6%
Married	37.4%	53.3%
Annual Earnings (2016 Dollars)		
\$0 – \$6,416	17.1%	22.1%
\$6,417 — \$12,897	13.5%	14.6%
\$12,898 — \$19,458	13.6%	12.5%
\$19,459 — \$26,470	12.4%	8.8%
\$26,471 — \$34,663	12.1%	7.6%
\$34,664 — \$44,648	10.8%	7.0%
\$44,649 — \$57,874	8.8%	6.6%
\$57,875 — \$77,460	6.2%	6.5%
\$77,461 — \$114,072	3.7%	6.6%
\$114,073 +	1.7%	7.7%

**Note:** Includes individuals who electronically filed their taxes in 2016, were residents of California, were age 18-80, and had positive gross earned income. Percentages sum to 100 percent within each demographic variable.

**Source:** Annette Bernhardt, et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded from

https://laborcenter.berkelev.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf.

In addition to the basic individual tax return — Form 1040 — independent contractors are required to file a Schedule C detailing their business income and deductions and a Schedule SE to account for self-employment taxes owed. Independent contractors engaged in multiple unrelated business activities — such as a graphic designer who also works as a rideshare driver — must file a separate Schedule C for each distinct line of business.

Independent contractors who work out of a home office, who claim depreciation deductions on a vehicle or other equipment, or who purchase health insurance must also complete special tax forms (Figure 6). The self-employed are also eligible to <u>deduct a portion of their income</u> — the so-called pass through or Section 199A deduction — a tax cut that was part of the 2017 Tax Cuts and Jobs Act. The broad range of information required for independent contractors to file a return makes tax filing complex, exposes contractors to potential penalties, and reduces the amount of taxes owed that are actually paid.

Figure 8: Forms and Schedules Required to Report Self-Employment Income on a Federal Tax Return



## Independent Contractors and the Tax Gap

Underreporting of net income by sole proprietors, including independent contractors, is a major contributor to the tax gap, the gap between the amount of taxes legally owed and the amount of taxes actually paid on a timely basis.<sup>22</sup> Underreporting can result from either failure to report the full amount of income earned or overstating expenses. Researchers find that current rules, which require no reporting of earnings for many independent contractors, "virtually ensure" that tax filers will be more likely to misreport their income, eroding revenue collections, and leaving them subject to audit exposure and penalties. Unor underreported income earned by independent contractors and other self-employed individuals falls into two broad categories: information subject to at least some information reporting requirements and income subject to no information reporting requirements. A study published in 2019 found that 43 percent of platform workers receiving a 1099 failed to file a Schedule C or Schedule SE reporting self-employment income. While most of these individuals did file a tax return, it is not clear whether these individuals reported any or all their self-employment income on their 1040. And some 1099 recipients — 8.6 percent in 2016 — failed to file a return at all. These findings are echoed in a 2018 survey by an accounting software vendor that found that 32 percent of self-employed workers admitted to underreporting their income while 36 percent admitted to not filing taxes at all.

Taken together, taxes on business income owed, but underreported, for personal income tax purposes and underreported self-employment taxes accounted for 28 percent and 10 percent of the 2022 tax gap respectively according to the IRS's most recent tax gap report. By contrast, the same report estimated that wages, salaries, and tips that are subject to information reporting and withholding accounted for just 1 percent of the tax gap, despite making up a much larger share of total compensation. Overall, the IRS estimated that just 1 percent of income subject to "substantial" reporting requirements along with withholding was misreported in tax years 2014-16, while 55 percent of income with little or no reporting was misreported and 6 percent of that with "substantial" information reporting but no withholding was misreported for tax purposes.<sup>24</sup>

The <u>Congressional Research Service</u> has identified misclassification of independent contractors as a significant contributor to underreporting. Misclassification occurs when employers treat workers as independent contractors who should more properly be considered employees. Because employers are required to withhold income taxes, withhold and pay Social Security and Medicare taxes, and pay any payroll taxes due on wages paid to employees, but not on payments to independent contractors, nearly all wages are accurately reported to the IRS as noted above. Past research has estimated that <u>15 percent</u> of employers and <u>potentially more</u> engage in misclassification. In addition to widening the tax gap, misclassification imposes substantial costs on workers in the form of lost wages, benefits, and contributions to unemployment, workers compensation, Social Security, and Medicare. The <u>Economic Policy Institute</u>, for example, estimated that illegal misclassification costs the typical construction worker between \$10,177 and \$16,729 a year.

Un- or underreported income not only undermines federal and state revenue collections, it can also translate into <u>lower Social Security benefits</u> upon retirement for workers who fail to pay self-employment taxes. A worker's initial Social Security benefits are based on their 35 highest years of earnings and age at retirement. Thus, workers with fewer than 35 years

of fully reported earnings would receive less upon retirement than if they had paid the self-employment taxes due. Similarly, filers that understate or fail to report their income may miss out on valuable income supports — the EITC and CTC — that can not only reduce taxes owed, but also put money back in workers' pockets.

## What Resources Are Currently Available to Assist Tax Filers?

### **Key Takeaways**

- 1. The IRS estimates that preparing a tax return takes personal income tax filers with business income, including as independent contractors, an average of 24 hours and costs an average of \$620.
- 2. Lack of information about tax filing obligations is common among platform workers. One survey found, for example, that one-third were unaware that they were required to pay self-employment taxes and make quarterly estimated tax payments and close to half didn't know that they were entitled to deductions for business expenses, such as gas costs incurred by a rideshare driver.
- 3. Most no-cost tax assistance programs limit the scope of assistance they provide to independent contractors and, overall, these programs are underutilized relative to the number of eligible tax filers.

For many low- to middle-income workers, tax filing can be complex, and it can be costly. The IRS estimates that, on average, personal income non-business tax filers spend about 8 hours and \$160 preparing and filing their tax returns. However, for business filers — such as independent contractors — the cost rises to \$620 and 24 hours. And while lower-income workers with relatively simple tax returns have access to assistance, those with more complex returns have more limited options. Lack of access to assistance can exacerbate non- or underreporting. One <u>survey</u> of platform workers, for example, found that about one-third were unaware that they were required to pay self-employment taxes and make quarterly estimated tax payments; 36 percent did not understand what type of records were needed for tax purposes; and 43 percent were unaware of how much they would owe in taxes and did not set money aside to pay any taxes due. Similarly, the survey found that almost half — 47 percent — didn't know that they were entitled to deductions for business expenses, such as gas costs incurred by a rideshare driver.

# Three Hypothetical Independent Contractors

**Jose**, aged 31, is a rideshare driver. He's married to Maria, and they have two children, Isabella, age 8, and Tony, age 6. Jose was paid \$32,000 for driving last year, which is reported on a 1099-K by the rideshare app. Maria earned \$24,000 as an employee in a childcare center. The children receive health coverage through Medi-Cal and Jose and Maria have health purchased coverage through Covered California. Jose drove 15,000 miles for work last year and used the same vehicle for personal use for 10,000 miles. He owns the car and makes monthly car payments.

Jose and Maria file a joint tax return and report Jose's rideshare earnings on a Schedule C. Jose claims a deduction for the miles he drives for work using the <u>standard mileage rate</u> of \$0.67/mile in 2024 in lieu of tracking and reporting what he spends on gas, repairs and maintenance, depreciation, license fees, insurance,

vehicle license taxes, roadside assistance, and car washes. He separately tracks and deducts what he spends on parking, bridge tolls, his cell phone and cell phone service, commissions charged by his rideshare company, and miscellaneous expenses such as hand sanitizer, tissue, and a phone charger. He also deducts the cost of the app he uses to track his expenses. Jose and Maria are eligible for assistance through VITA but have typically gone to a tax preparer who works in their neighborhood to file their tax return.

Jose and Maria's health coverage is a bronze plan, and the Premium Tax Credit covers all of their monthly premium costs but leaves them with high out-of-pocket costs if they have to go to a doctor. He pays self-employment tax and he and Maria claim the CTC and EITC.

Because Jose uses the standard mileage rate for calculating his vehicle-related expenses, his tax return is fairly simple. Drivers that opt to deduct actual vehicle expenses would have more complex returns largely due to the special rules that apply to depreciation.

**Nathalie**, aged 45, is a freelance graphic designer who works from home. She has an established client base of small businesses that generated \$65,000 in gross income last year. She's single and owns a condo with a small home office that she uses as her studio. All of her income is reported on 1099-NECs by her clients.

Nathalie deducts her costs of doing business: a high-end computer, monthly software subscription costs, her business cell phone, the annual fees for her website, office supplies, the cost of ads that she places in several small business association newsletters, and travel costs to her clients' offices. She also deducts annual membership dues for several professional associations that she joined for networking purposes and the cost of occasional workshops she attends to upgrade her skills. She can also deduct the cost of her business credit card and interest charges she incurs if she has to carry a balance when a client is late on payment. She buys, and can deduct, the cost of health insurance bought through Covered California, while she receives some assistance from the Premium Tax Credit, she still pays \$2,600 per year towards her premiums. She contributes \$1,500/year to a SEP-IRA for her retirement, also a deductible cost. She pays self-employment taxes.

Nathalie uses the <u>simplified method</u> for deducting costs related to her home studio. The simplified method gives her a deduction of \$5/square foot up to a maximum of 300 square feet. Since her studio is 100 square feet, she is well below the maximum. She could probably save more if she deducted actual costs, but she finds the complexity to be daunting and is concerned about the implications of claiming depreciation deductions if she decides to sell her condo someday. Nathalie would be eligible for assistance through VITA or for no-cost software through Free File but has typically used software that she pays for to prepare her own return.

**Anna**, aged 40, works as a hair stylist and rents a stall at a small salon in her neighborhood. She's single and has one child, an 8-year-old daughter named Charlotte. She earns \$45,000 a year. She pays \$50 per month to send her daughter to a subsidized afterschool program at a local community center.

Anna can deduct her monthly stall rental payments, the cost of her equipment — she provides her own hairdryer and cutting shears; supplies such as shampoo and conditioner; her annual license fee; and the cost of ads she places in a local parents' newsletter. Charlotte is eligible for Medi-Cal because the family's income is below 266 percent of the federal poverty line. Anna has a Bronze plan through Covered

California which has high out-of-pocket costs, but no monthly premium due to the Premium Tax Credit. She is worried about what might happen if Congress doesn't extend aid for people like her. Anna wants to make sure that Charlotte can go to college some day and has always contributed \$50 per month to a 529 college savings plan, even though the family's budget is tight.

In addition to the aid she receives from the Premium Tax Credit, Anna claims the EITC, CTC, and Child and Dependent Care Tax Credits and pays self-employment taxes.

Because her clients pay her directly in cash or through payment apps such as Venmo and Zelle only some of her income is reported on a 1099. In the past, almost none of her income was subject to information reporting because she uses multiple apps and she never reached the tax reporting threshold. Anna uses free accounting software she found online to track her income and expenses. While she tries to be as accurate as possible when filing her taxes, she worries about getting audited ever since her sister-in-law told her that claiming the EITC would make her "audit bait." Last year, Anna received help preparing her tax return through a VITA site located at the community center where Charlotte goes after school.

In 2024, the IRS took an important step towards making tax filing easier and less costly, launching <u>Direct File</u>, a free, online tool that allows tax filers to prepare and submit their tax returns directly with the IRS. In its first year of operation, Direct File was available in 12 states, including four states — one of which was California — that agreed to link a no-cost state filing tool to the IRS's Direct File and eight states with no state income tax. Access to Direct File was expanded to <u>25 states and 32 million</u> eligible taxpayers in 2025. In 2025, Direct File covered more types of income, more credits, and more deductions than in 2024.<sup>26</sup>

Prior to the introduction of Direct File, filers seeking <u>no-cost assistance</u> with their taxes could seek assistance from the Volunteer Income Tax Assistance (VITA) and Tax Counselling for the Elderly programs, administered by community-based agencies and local governments; the Department of Defense operated MilTax program for active duty military, the families, and others with a close connection to military service; or the Free File program, a portal offering access to a variety of tools offered by private software companies (Figure 7). The range of tax situations covered differs among the four programs, as do the populations served. Currently, the VITA and Free File programs offer limited support to individuals with self-employment income while MilTax covers a broader range of situations. Individuals with self-employment income are not currently able to use Direct File.

**Figure 7: Information Reporting Requirements** 

	Payor	Payment Threshold	Payments Covered	Comments
1099-K	Payment apps; payment card companies, including credit and debit card card companies; and online marketplaces. Includes payors such as craft or "maker" marketplaces, ride-hailing platforms, freelance	Payments for goods and/or services that total over \$5,000 in 2024, more than \$2,500 in 2025, and more than \$600 in 2026 and thereafter	Goods sold, services provided, or property rented.	Payors can file a 1099-K for amounts paid below the \$5,000 threshold. The American Rescue Plan Act of 2021 reduced the 1099-K reporting threshold from payments exceeding \$20,000 made through at least 200

	marketplaces, ticket resale sites, auction sites, and short-term rental platforms			transactions.
1099-NEC	Individuals or businesses, including nonprofit organizations and governments.	Payments of \$600 or more over the course of the year	Payments for services provided in the course of business to someone who is not an employee.	Reporting is not required if the payment is made to a corporation or LLC under most circumstances.
1099-MISC	Individuals or businesses, including nonprofit organizations and governments.	Payments of \$600 or more over the course of the year	Payments made during the course of business to attorneys and specified other payments.	

Sources: Internal Revenue Service and Congressional Research Service

While a large share of American households are eligible for assistance through the VITA program, only 3.6 million of 150 million households filing tax returns in 2019 used the program. This surpassed the 2.5 million households who used Free File, which provides access to free software provided by private software companies. The vast majority of lowand middle-income households paid for software that they should have received for free or paid to have their returns prepared by private tax preparers. By contrast, 140,803 tax filers submitted accepted returns as part of the IRS's 2024 Direct File pilot program, which provided an option to file a tax return directly with the IRS for free. Filing assistance efforts — such as Direct File and VITA — can also help ensure that tax filers claim credits, such as the EITC and CTC, for which they are eligible. Making it easier and less costly to file a return can help boost participation in these credits while helping to ensure that filers fulfil their obligations.

Figure 9: No Cost Tax Filing Resources: 2025 Filing Season

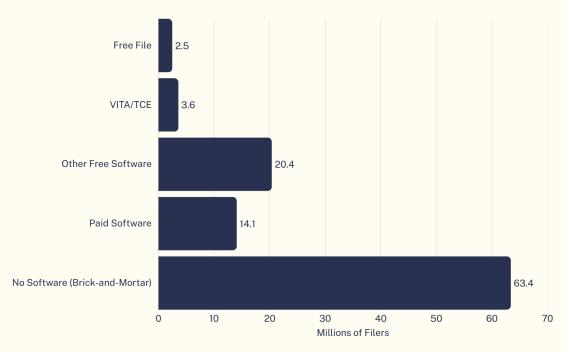
	Direct File	Volunteer Income Tax Assistance (VITA)/Tax Counseling for the Elderly (TCE)	Free File	MilTax
Geographic Availability	AK, AZ, CA, CT, FL, ID, IL, KS, ME, MD, MA, NV, NH, NJ, NM, NY, NC, OR, PA, SD, TN, TX, WA, WI, WY	Varies by locality.	National	National
Services Provided	Web-based guided tax preparation tool with access to IRS customer service and links to state filing portals.	Free basic tax return preparation assistance by trained volunteers. Some sites offer a "self-prep" option with access to volunteer support.	Access to guided tax preparation software. Forms supported vary by vendor. Items listed below are supported by all vendors. Some, but not all, vendors provide access to state return filing.	Specialized software and access to professional tax specialists. Covers federal and up to three state returns.
Language Support	English and Spanish	Varies by location	English and Spanish	Document and real-time language translation services available in more than

				150 languages
Limitations on eligibility	Limitations apply for households with wages > \$125,000. Direct File is not available if filer's wages are > \$200,000 (\$168,600 if multiple employers); for married filing jointly households and combined wages are > \$200,000 (\$168,600 if spouse had multiple employers); for married filing jointly households with combined wages > \$250,000; or for married filing separate filers with wages > \$125,000.	Generally limited to people with incomes of \$67,000 or less. TCE focuses on persons aged 60 or older and specializes in questions on retirement related issues.	Income limitations vary by vendor. Eligibility is limited to adjusted gross incomes of \$84,000 however, some vendors impose a lower cap.	Full services only available to active duty military members, immediate family, survivors, recent veterans, military academy cadets, foreign military service members, and certain other individuals. Limited services available to some other populations. See: https://www.militaryon esource.mil/military-ba sics/millife-essentials/e ligibility-for-confidentia l-support-services/.
		Will not prepare Schedule C with loss, depreciation, or home office deductions; complicated Schedule D, requests for Social Security Numbers or Individual Taxpayer Identification Numbers; returns with casualty/disaster losses; non-deductible IRAs, Form SS-8 for determination of worker status for purposes of federal employment taxes and withholding, Form 8814 for children taxed at parent's tax rate.	Limitations apply to the use of certain schedules (see: https://www.irs.gov/e-file-providers/free-file-fil lable-forms-program-li mitations-and-available -forms#form-1040-sr). Certain forms are not available for e-filing.	
Serves returns with income from	Wage and salary income (Form W-2), unemployment insurance (Form 1099-G), social security benefits (SSA-1099), interest income (Form 1099-INT), and Alaska Permanent Fund Dividends. Distributions from employer-sponsored retirement plans such as 401(k), pension, annuity, 403(b), or 457(b) plans (1099-R).	Wage and salary income (Form W-2), self-employment income (limited, Form 1099-MISC, Form 1099-NEC, and Form 1099-K), gambling winnings (Form W-2G), cancelation of debt (limited, Form 1099-C), unemployment insurance (Form 1099-G), social security benefits (Forms SSA-1099 and RRB-1099), health savings account distributions (limited, Form 1099-SA), interest	Wage and salary income (Form W-2), self-employment income (Form 1099-MISC, Form 1099-NEC, and Form 1099-K), profit or loss from business (Schedule C), profit of loss from farming (Schedule F), gambling winnings (Form W-2G), limited cancellation of debt (1099-C), unemployment insurance (Form 1099-G), social security benefits (SSA-1099 and RRB-1099), health	Schedule C and wage and salary income.

		-		
		income (Form	savings account	
		1099-INT), dividends	distributions (Form	
		received (Form	1099-SA), interest and	
		1099-DIV), simple	dividends (Schedule C),	
		capital gains/losses	capital gains/losses	
		(Form 1099-B), home	(Schedule D, Form	
		sales (limited, Form	1099-B), limited home	
		1099-S), limited	sales (1099-S), limited	
		cancelation of debt	cancellation of debt	
		(Form 1099-C), state	(Form 1099-C), state	
		tax refunds (Form	tax refunds (For	
		1099-G), IRA and other	1099-G), IRA and other	
		retirement distributions	retirement distributions	
		(Forms 1099-R,	(Form 1099-R,	
		RRB-1099-R,	RRB-1099-R,	
		CSA-1099).	CSA-1099).	
			Some Free File entries	
			must be done manually:	
			https://www.irs.gov/e-fi	
			le-providers/free-file-fil	
			lable-forms-program-li	
			mitations-and-available	
			-forms	
	Standard deduction,		Itemized deductions	
Deductions	student loan interest,	Limited itemized	with limitations,	
Deductions		deductions	employee business	
	and educator expenses		expenses (Form 2106)	
	Includes contributions			
	and distributions from			
Savings and	Health Savings	Limited Health Savings		
		_		
retirement	Accounts (HSAs) or	Accounts		
	Flexible Spending			
	Accounts (FSAs)			
	Includes contributions			
	and most distributions			
	to employer-sponsored			
	retirement plans, such			
	as 401(k), 403(b) or			
	457(b) accounts			
	1.1			
	Includes rollovers from			
	one			
	employer-sponsored			
	retirement plan to			
	another			
	Does not support			
	contributions to an IRS,			
	except rollover			
	contributions, or			
	distributions from an			
	IRA.			
	Child Tax Credit, Credit		Earned Income Tax	
	for Other Dependents,		Credit, Credit for the	
	Child and Dependent	Education Credits	Elderly or Disabled,	
	Care Credit, Earned	(Form 1098-T), Child	limited Foreign Tax	
Tax Credits	Income Tax Credit,		Credit (Form 1116),	
	Premium Tax Credit,	Tax Credit, Earned	Child and Dependent	
	Saver's Credit; and	Income Tax Credit	Care Expenses (Form	
	Credit for the Elderly or		2441), "green" tax	
	the Disabled		credits with some	
	the bisabled		CI CUITS WITH SUITE	

			limitations; saver's	
			credit, premium tax	
			credits, and others	
			(some with limitations)	
			Only basic calculations	
	Ability to import W-2	Mill propore prior voor	are supported. Users	
Other features	and other information	Will prepare prior year	must perform some	
	directly from the IRS	and amended returns.	calculations	
			themselves.	
			Household employment	
			taxes (Schedule H),	
			Self-Employment Tax	
			(Schedule SE)	
			For a full list of forms	
			and limitations, see:	
			https://www.irs.gov/e-fi	
			le-providers/free-file-fil	
			lable-forms-program-li	
			mitations-and-available	
			-forms	
		Local public agencies	Private software	
Administered By	Internal Revenue	and community-based	companies through the	Department of Defense
	Service	programs	Free File Alliance	2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
			https://www.irs.gov/filin	https://www.militaryon
For more information	https://www.irs.gov/filing/irs-direct-file-for-free		g/irs-free-file-do-your-t	esource.mil/benefits/mi
			axes-for-free	ltax-free-tax-services/
			axcs-for-free	ttux 11 cc-tux-3c1 v1cc3/

Figure 10: Tools Used by Households Eligible for Free File to Pay Their 2019 Taxes



## Note:

Based on a survey of tax filers who met Free File eligibility criteria, which include an income cap of about \$72,000. Source:

Cassandra Robertson and Samarth Gupta, "Improving Public Programs for Low-Income Tax Filers" (New America Practice Lab, April 18, 2022) downloaded from

https://www.newamerica.org/new-practice-lab/reports/improving-public-assistance-for-low-income-tax-filers/.

## The Long Road to a Public Tax Filing Option

The 2024 introduction of Direct File was the culmination of a multi-decade, bipartisan effort to create a free public option for filing a tax return directly with the IRS. Intense lobbying by private tax preparation companies <u>blocked prior efforts</u> and, instead, resulted in the creation of the <u>Free File Alliance</u>. Created in 2002, the Free File Alliance required participating software companies to provide free tax-filing software to filers with income below a set limit (\$84,000 for the 2024 tax year).

Almost from the beginning, Free File was beset with problems. Over the years, Free File was cited for <u>deceptive advertising</u> by the Federal Trade Commission, and New York State Attorney General Letitia James reached a <u>\$141 million</u> settlement with Intuit, the maker of TurboTax, over practices that resulted in tax filers paying for services that should have been free. Reports also accused TurboTax of <u>hiding Free File</u> from web-based search services in order to drive traffic to its paid software product. These problems and others led the <u>U.S. Government Accountability Office</u> and <u>consumer advocates</u> to push for a free electronic filing tool.

## Recommendations

A range of actions could make tax filing easier for independent contractors, help ensure they receive the tax credits they have earned, and boost compliance with the tax code. While ultimately the IRS should strive to create a comprehensive online filing tool, there are a number of steps that can make tax filing easier and cheaper for independent contractors in the meantime. Appendix A details areas of greater complexity that may take longer to implement and/or require additional feasibility analysis. Actions that the federal government could take immediately include:

- → Expanding the scope of the IRS's Direct File program to include relatively simple independent contractor returns. As part of a pathway to a comprehensive online filing platform, the IRS should incorporate the basic functionality needed for independent contractors to file simple tax returns. As a first step, that could include the ability to complete a Schedule C for individuals with relatively simple tax situations such as those with no employees; those who either do not claim vehicle expenses or who use the standard mileage rate; and those who either do not claim, or who use the simplified method for claiming, a home office deduction (See Appendix A).
- → Expanding and aligning information reporting requirements. The IRS should move quickly to implement expanded 1099 reporting requirements mandated by ARPA described above. Reporting requirements should be extended to other payment processing systems such as Zelle and Apple Pay that process payments for services. Congress should also act to align 1099-MISC and 1099-K reporting requirements to minimize confusion for payers and workers, alike.
- → Implementing mandatory withholding. Many independent contractors face unexpected tax bills when it comes time to file their tax returns due to the lack of ongoing withholding. Coupled with strengthened reporting requirements, imposing

at least a <u>minimum level of withholding</u> as recommended by the U.S. <u>Government Accountability Office</u> and the IRS's <u>Taxpayer Advocate Office</u> could help avert this problem.

- → Improving data sharing between federal and state tax authorities. Requiring the IRS to improve and expedite sharing information reported on 1099s would make it easier for state tax agencies to establish online filing portals and could be used to pre-populate tax returns filed through such portals.
- → Requiring the IRS to develop and publish guidance for online platforms to use as part of onboarding workers and sellers. The IRS could expand upon resources provided by its existing gig economy tax center to cover a greater range of work arrangements.
- → Requiring the IRS to develop tools to help tax filers track the information needed to file their tax returns. The IRS could be required to develop <u>online tools</u> that independent contractors could use to track the information needed to accurately file a tax return. Tools such as a mileage and expense tracker for rideshare drivers or an estimated tax payment calculator could be integrated into Direct File, making tax filing easier for workers while minimizing opportunities for errors.

Actions that California could take include: 27

→ Conforming to federal adoption of any of the recommendations listed above.

California could make conforming changes to the state's CalFile platform and state tax laws so that any tax filer eligible to use Direct File is able to use CalFile to file a California tax return.

Actions that the federal, state, or local governments could take or that philanthropy could support include providing dedicated resources to VITA programs, worker centers, unions, and other community-based organizations to provide tax filing assistance to platform workers and other independent contractors. Organizations that focus on specific segments of the contractor workforce—such as rideshare drivers' organizations—or that serve workers with a primary language other than English—may be particularly well-situated to provide specialized filing assistance.

#### **Areas for Future Research**

Additional research would shed light on how best to meet independent contractors' needs for assistance in filing their tax returns. Most notably, the expansion of Direct File to more tax filers in more states will provide important information on how best to incorporate more complex filing situations. Other areas where additional research would be useful include:

→ Updating the UC Berkeley Labor Center research for changes in the economy. While the overall demographic profile of the independent contractor workforce presented by the Berkeley researchers is consistent with more recent data, updating that research, which is based on tax data from 2014 to 2016, would provide the data needed to ensure that programmatic changes reflect the current state of the workforce.

- → Replicating the UC Berkeley Labor Center research in other states and/or for the nation as a whole.
- → Qualitative research, such as focus groups with key segments of the independent contractor workforce, could help shed light on the specific challenges workers face when filing a tax return and how best to address them.
- → Research into the specific filing challenges faced by complex families, including those with mixed immigration status, could help ensure that tools such as Direct File minimize inadvertent errors while ensuring that families receive the tax credits that they are entitled to. This research should include how best to ensure confidentiality of tax filer identifying information as well as the confidentiality of requests for information and assistance.

## Conclusion

Independent contractors account for a sizable and diverse share of the workforce and confront distinct challenges when filing their tax returns. The rise of platform-based work has brought new attention to the challenges faced by independent contractors, creating an opportunity to spotlight long-standing issues and open the door to targeted solutions. Simple reforms such as expanding the range of payments subject to information reporting requirements and extending the scope of filing situations eligible to use Direct File and qualify for tax assistance programs such as VITA can reduce complexity for filers, help ensure they claim important benefits, and can improve tax compliance.

The author wishes to thank Miles Johnson, Teri Olle, Allen Prohofsky, Kelli Smith, and Gabriel Zucker for their helpful comments during the preparation of this report.

#### **Endnotes**

- 1. This brief relies heavily on the findings of two papers published by UC Berkeley researchers: Annette Bernhardt et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded at: <a href="https://laborcenter.berkelev.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf">https://laborcenter.berkelev.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf</a> and Annette Bernhardt et al, "Independent Contracting, Self-Employment, and Gig Work: Evidence from California Tax Data," *ILR Review*, 76(2), 357-386 downloaded at <a href="https://doi.org/10.1177/00197939221130322">https://doi.org/10.1177/00197939221130322</a>. These papers, which rely on data from electronically filed California individual income tax returns for the years 2014-2016 for residents aged 18-80 with positive income, provide more accurate and detailed information on the independent contractor workforce than traditional survey data. The data set used for this research accounted for 87 percent of returns filed in 2016. The authors note that paperfilers, who are not included in the data, tend to be older, have lower incomes, and are more likely to be single than electronic filers. Findings cited from the UC Berkeley research refer to the percentage of individuals covered by this data set and consistent with the usage in their reports, this report has used the term "worker" to refer to individuals in their data set.
- 2. VITA volunteers will prepare relatively simple returns with business income but will not prepare returns claiming depreciation or home office deductions or that have losses. See <a href="https://www.irs.gov/pub/irs-pdf/p3676bsp.pdf">https://www.irs.gov/pub/irs-pdf/p3676bsp.pdf</a> for a detailed description on the provisions covered by the VITA program.
- 3. IRS's Direct File online filing portal was available in 12 states for tax year 2023 and in 25 states for tax year 2024. An April 17, 2025 press report stated that the Trump administration plans to terminate the program. See Fatima Hussein, "Trump administration plans to end the IRS Direct File program for free tax filing, AP sources say" (Associated Press; April 17, 2025) downloaded at <a href="https://apnews.com/article/irs-direct-file-tax-returns-free-trump-4bb0bca02fab9b3d06ae6f45ac67b7ab">https://apnews.com/article/irs-direct-file-tax-returns-free-trump-4bb0bca02fab9b3d06ae6f45ac67b7ab</a>.
- 4. The self-employment tax rate is 15.3 percent, consisting of a 12.4 percent tax for Social Security and a 2.9 percent tax for Medicare. In 2024, the social security tax rate applied to the first \$168,800 of combined wages, tips, and net earnings from self-employment. The portion of the tax equivalent to the employer's share can be deducted when calculating adjusted gross income for income tax purposes. The Medicare tax rate applies to all earnings. Wage and salary workers and their employers each pay a 6.2 percent tax for social security on earnings up to the threshold and a 1.45 percent rate for Medicare for a total rate of 15.3 percent. Both independent contractors and wage and salary workers are required to pay an additional 0.9 percent tax on earnings above a threshold based on filing status. There is no employer tax for Medicare on the earnings of high-paid wage and salary workers.

5. Annette Bernhardt et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (March 2022) downloaded at:

https://laborcenter.berkeley.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf.

6. See, for example, https://www.dol.gov/agencies/whd/flsa/misclassification and

https://www.epi.org/publication/cost-of-misclassification/ and

https://www.nelp.org/insights-research/independent-contractor-misclassification-imposes-huge-costs-workers-federal-state-treasuries-update-october-2020/. California's Proposition 22 of 2020 addressed the issue of whether platform workers for companies such as Lyft, Uber, and Doordash should be treated as independent contractors. The legality of Proposition 22 was challenged by platform workers and the Service Employees International Union. A July 2024 California Supreme Court decision upheld the legality of Proposition 22. See:

https://calmatters.org/economy/2024/07/prop-22-california-gig-work-law-upheld/. Evidence suggests that misclassification is disproportionately prevalent in trucking, construction, and building services see:

https://laborcenter.berkeley.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf.

- 7. The researchers do not provide the number of platform workers in their data, but in 2016 their data set included 14,840,000 workers suggesting a platform workforce of approximately 208,000.
- 8. The <u>BLS</u> defines contingent jobs as those that people do not expect to last or that are temporary. Workers in these jobs do not have a commitment for ongoing employment. The BLS classifies workers as independent contractors if they identify as independent contractors, consultants, or freelance workers when responding to labor force status questions. The BLS data does not differentiate between workers that file tax returns and those who do not.
- 9. U.S. data excludes individuals who did not file a tax return for comparability. U.S. data classifies W-2 only workers as those receiving a W-2 who did not receive a 1099 or file a Schedule SE. U.S. mixed income workers are those who filed a schedule SE, but did not receive a 1099; those who both received a 1099 and filed a schedule SE; and those who received a W-2 and a 1099, but did not file a Schedule SE. U.S. independent contracting only tax filers are those who filed a schedule SE, but who did not receive a 1099; those who received a 1099, but not a W-2, and filed a schedule SE; and those who received a 1099, but not a W-2 and who did not file a form SE.
- 10. Note that this study was based on data drawn from two decades of federal tax returns and does not include earnings that are not reported to the IRS.
- 11. Note that this research includes only individuals who electronically filed tax returns, were residents of California, were age 18-80, and had positive net income. In 2016, 87 percent of tax filing units filed electronically. The <u>researchers note</u>, however, that paper return filers were more likely to be older, have lower incomes, and to be single than e-filers. The BLS data cited above is based on a representative national survey and includes individuals who may not have filed tax returns and is not limited by age.
- 12. The <u>researchers</u> note that the low earnings for independent contracting only workers could reflect fewer hours worked per year relative to other workers. The tax data used for this analysis does not contain information on hours worked.
- 13. Percentages refer to the share of individuals who electronically filed their taxes in 2016, were residents of California, were aged 18-80, and who had positive net income. See Annette Bernhardt et al, "Independent Contracting in California: An Analysis of Trends and Characteristics Using Tax Data" (1992) downloaded at:

https://laborcenter.berkeley.edu/wp-content/uploads/2022/03/Independent-Contracting-in-CA.pdf

- 14. The UC Berkeley <u>researchers</u> found that 66.0 percent of workers engaged in independent contracting in 2016 were "non-1099 independent contractors."
- 15. As described elsewhere in this report, different reporting thresholds apply to different work arrangements. Special rules apply to certain types of payments. See: <a href="https://www.irs.gov/instructions/i1099mec#en">https://www.irs.gov/instructions/i1099mec#en</a> US 202401 publink100044495 for a complete discussion. Reporting applies only to payments made in the course conducting a trade or of business.
- 16. For the purpose of this report "business" includes individuals engaged in a business, nonprofit organizations, and public agencies. Businesses also use 1099-NECs or 1099-MISCs to report certain special payments, payments to attorneys, and for payments to persons who are not employees from whom they withhold federal income tax.
- 17. Services such as Zelle or Apple Pay that simply process electronic payments are not required to report. Whether an entity is considered a TPSO depends on its legal structure and entities that appear to perform similar functions may take different positions with respect to whether they are subject to reporting requirements. See: Congressional Research Service, "Payment Settlement Entities and IRS Reporting Requirements" (May 3, 2022) downloaded from https://www.congress.gov/crs-product/IF12095.
- 18. Independent contractors can also claim the standard deduction or itemize their deductions just like other tax filers and are eligible for a full range of tax credits.
- 19. Certain limits apply and special rules apply to family caregivers. See
- https://www.irs.gov/businesses/small-businesses-self-employed/self-employment-tax-social-security-and-medicare-taxes :-:text=Self-employment tax is a,taxes for most wage earners for a full explanation. The rate for Social Security applies on the first \$168,600 of combined earnings from wages, tips, and self-employment in 2024. There is no earnings limit for the Medicare tax and high-income individuals are required to pay an additional Medicare Tax on earnings above a set threshold.

  20. Appendix A reviews a number of expense deductions and other features of the tax code affecting independent contractors that are particularly complex.
- 21. Contractors who hire subcontractors or who pay rent or purchase services from individuals for business services may also have to file information returns with the IRS covering payments made. In general, this brief profiles independent contractors who work on their own and who do not employ or pay other workers as independent contractors..
- 22. The tax gap is defined as the difference between taxes that are legally owed and those that are paid. It consists of three components: taxes owed but where no tax return is filed (the non-filing tax gap); taxes that are understated due to underreporting of income or overreporting of deductions, exclusions, or credits; and underpayment, taxes that are accurately reported but not paid on a timely basis. For a more detailed discussion, see: Internal Revenue Service, Research, Applied

Analytics, and Statistics, "Federal Tax Compliance Research: Tax Gap Projections for Tax Year 2022" (October 2024) downloaded at: <a href="https://www.irs.gov/pub/irs-pdf/p5869.pdf">https://www.irs.gov/pub/irs-pdf/p5869.pdf</a>.

- 23. While detailed information on the distribution of the tax gap by income is not available, a report by the <u>U.S. Department of Treasury</u> notes that, "a recent Treasury Inspector General Report highlights the importance of high-income non-filers as contributors to the tax gap. The report notes that since 2010, the estimated number of high-income non-filers has risen by nearly 50% as a resource-constrained IRS lacked the ability to pursue all of these cases."
- 24. Income subject to little or no information reporting includes nonfarm proprietor income, other income, rents and royalties, farm income, and Form 4797 income. Income subject to "some" reporting includes partnership, S corporation, and estate and trust income; capital gains; and alimony income. See <a href="https://www.irs.gov/pub/irs-pdf/p5869.pdf">https://www.irs.gov/pub/irs-pdf/p5869.pdf</a>.
- 25. This example assumes that workers earned less than the maximum earnings subject to tax.
- 26. As noted above, press reports suggest that the Trump administration plans to discontinue Direct File. See Fatima Hussein, "Trump administration plans to end the IRS Direct File program for free tax filing, AP sources say" (Associated Press; April 17, 2025) downloaded at

https://apnews.com/article/irs-direct-file-tax-returns-free-trump-4bb0bca02fab9b3d06ae6f45ac67b7ab.

- 27. These recommendations would also apply to other states with public filing tools that are integrated with the IRS's Direct File platform.
- 28. These are in addition to complexity that apply to all filers, such as the need to file a return in multiple states; complex family situations, such as custody agreement addressing assignment of child credit; and mixed immigration status families.
  29. This provision, found in section 199A of the tax code, expires at the end of 2025 along with the other temporary personal income and estate tax provisions of the Tax Cuts and Jobs Act of 2017. Filers with incomes above the limit are subject to more complex rules and are eligible for a more limited Qualified Business Income deduction.